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11 **UNITED STATES BANKRUPTCY COURT**  
12 **NORTHERN DISTRICT OF CALIFORNIA**  
13 **OAKLAND DIVISION**

14 In re

15 **ROUND TABLE PIZZA, INC.,<sup>1</sup>**

16  
17 Debtors.  
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CASE NO. 11-41431 (RLE)

Chapter 11 (Jointly Administered)

**OBJECTION OF GENERAL ELECTRIC  
CAPITAL CORPORATION, AS AGENT ON  
BEHALF OF THE PREPETITION  
SECURED LENDERS, TO MOTION FOR  
ORDER EXTENDING EXCLUSIVE PERIOD  
IN WHICH ONLY THE DEBTOR MAY  
FILE A PLAN**

Date: July 28, 2011

Time: 10:00 a.m.

Place: U.S. Bankruptcy Court  
1300 Clay Street, Ctrm. 201  
Oakland, CA

Judge: Hon. Roger L. Efremsky

28 <sup>1</sup> The Debtors in these chapter 11 cases are Round Table Pizza Inc., Round Table Development Co., The Round  
Table Franchise Corp. and Round Table Pizza Nevada, LLC.

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1 **I. INTRODUCTION**

2 Once again, these Debtors can't follow the rules. In April, they filed a plan without a  
3 proposed disclosure statement, violating Bankruptcy Rule 3016(b). On July 1, they filed an *ex*  
4 *parte* application to have an examiner appointed, violating Local Bankruptcy Rule 9014-1(c).  
5 Now they have filed their *Motion for Order Extending Exclusive Period in which Only the*  
6 *Debtor May File a Plan* [Docket No. 685] (the "Motion") on six days' notice, without requesting  
7 an order shortening time.<sup>2</sup>

8 The Committee (defined below) requested a continuance of the hearing on the Motion.  
9 The Debtors have refused that request. See Exhibit B hereto. General Electric Capital  
10 Corporation, the agent (the "Agent") for the Debtors prepetition secured lenders (the "Secured  
11 Lenders"), therefore addresses below the Motion on the merits.

12 An introductory word is in order because the Agent's motion to appoint an examiner is  
13 set for hearing on the same calendar as the Motion. The Agent filed its motion over a month  
14 ago, and the Debtors' exclusivity period then had concomitantly longer to run. Exclusivity is  
15 now about to lapse, and the Agent believes it should not be extended. If it is not extended, the  
16 Agent intends to present its own plan to move these cases toward an exit. The Agent believes  
17 that road, unavailable earlier, will lead most efficiently to an exit. Therefore, the Agent asks that  
18 the Court take up its examiner motion only if it decides to extend exclusivity. In that case, the  
19 need for an external benchmark against which to test the Debtors' continued insistence that their  
20 businesses cannot be sold (and therefore should not be valued by the market) will be as great as it  
21 ever was.

22 **II. PRELIMINARY STATEMENT**

23 The Debtors have squandered their exclusive right to obtain acceptances to a plan of  
24 reorganization. They have used their exclusivity, not to foster consensus around an appropriate  
25 exit, but as a sword to try and stifle the Secured Lenders' involvement in the outcome of these  
26 cases:

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27 <sup>2</sup> The Debtors' reliance on section 105(d) for failing to comply with the notice requirements of the Local  
28 Bankruptcy Rules is misplaced. Section 105(d) does not provide a basis for parties to file a motion requiring  
notice and a hearing (see 11 U.S.C. § 1121(1)(1)) on shortened time without first obtaining leave of the court.

- they filed a plan before having any discussions with their primary creditor constituencies;
- they refused to budge from the general framework of that plan notwithstanding opposition from both the Secured Lenders and the Official Committee of Unsecured Creditors appointed in these cases (the “Committee”);
- they have not made any interest payments to the Secured Lenders or reimbursed any of their costs during these chapter 11 cases and lack the cash resources to pay such amounts on the anticipated effective date of their proposed plan (as a result, they propose to convert accrued interest and costs into principal);
- despite repeated requests from both the Secured Lenders and the Committee to consider a sale, the Debtors adamantly refused even to hire outside financial advisors or engage with the numerous prospective purchasers that have expressed an interest in acquiring the Debtors’ business since the Petition Date;
- they used the filings accompanying the two plans that they have filed to date to attack and disparage the Secured Lenders and, to a lesser extent, the Committee, rather than to provide information to their creditors so that they could make an informed and independent decision about the plans;
- they filed a disclosure statement that was so far below the required standard that the Court vacated the hearing on it;
- they filed a self-serving motion for an examiner on an *ex parte* basis in direct violation of notice and hearing requirements for such relief; and
- they have adamantly insisted upon a recovery for equity even though they have provided no credible evidence of valuation.

The Debtors’ actions have driven the parties further apart and threaten a contentious confirmation process with an outcome that is at best uncertain and which, if unsuccessful, could leave these estates administratively insolvent.

The Debtors had a reasonable and fair opportunity to formulate and negotiate a confirmable plan, and they wasted that opportunity. They now seek a “do over.” Yet, they still intend to try to force through a plan that crams down the Secured Lenders. *See Debtor’s Status Conference Statement* [D.I. 700] (the “Debtors’ Statement”). The Secured Lenders should not be held hostage under the guise of exclusivity any longer.

The Secured Lenders are prepared to file their own plan, the major terms of which are described in Exhibit A. Allowing exclusivity to lapse so that the Secured Lenders can file their own plan will restore balance to these cases. The Debtors would still be free to pursue their new plan, but the Secured Lenders would no longer be prevented from proposing an alternative.

1 Stakeholders would have a real choice in determining the appropriate exit in these cases. At a  
2 minimum, competing plans would provide greater certainty of an expeditious conclusion to these  
3 cases since there would be a ready backup if one of the plans proved to be unconfirmable.

4 It is time that these cases move forward in a balanced and constructive manner. The  
5 Debtors had their shot to formulate and confirm a plan. It is time to give the Secured Lenders –  
6 the most significant economic stakeholder in these cases<sup>3</sup> – a similar opportunity. Accordingly,  
7 the Court should deny the Motion.

### 8 III. FACTUAL BACKGROUND

#### 9 A. General Background

10 The Debtors filed these chapter 11 cases on February 9, 2011 (the “Petition Date”).  
11 Thereafter, the Debtors embarked on their “business reorganization,” which encompassed  
12 closing certain unprofitable stores and renegotiating leases. *See Disclosure Statement to*  
13 *Accompany Plan of Reorganization Dated June 9, 2011* [Docket No. 524] (the “Disclosure  
14 Statement”), at 9:21-10:6. The Debtors largely completed this business reorganization during the  
15 first 8 weeks of the cases (i.e. by mid-April 2011). *See Submission of Initial Plan of*  
16 *Reorganization* [Docket No. 401] (the “Submission”), at 7:2-3.

17 The Debtors have not made any debt service payments to the Secured Lenders since  
18 November 2010. Nearly \$3 million in interest has accrued on the loans, including more than  
19 \$1.5 million since the Petition Date alone. Interest continues to accrue at approximately  
20 \$300,000 a month. Thus, an additional \$1.2 million will accrue between now and November 6,  
21 2011, the date they propose for their extended exclusivity. The Debtors also are not paying any  
22 of the Lenders’ reimbursable costs, including professional fees. These unreimbursed costs  
23 presently exceed \$1 million, and will only increase in the coming months, particularly if there is  
24 a contested confirmation process. Based on the Debtors’ own cash forecast, they would not have

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25 <sup>3</sup> Based on the Debtors’ speculative and wholly unsubstantiated opinion that their value could be between \$50  
26 million and \$60 million (*see* Disclosure Statement (defined below) at 10:20-22), the Secured Lenders’  
27 economic stake would be between 60% and 77% of the Debtors’ total valuation (assuming the Secured Lenders’  
28 claims are between \$36 million and \$38.5 million). If the Debtors’ valuation is less than \$50 million, then the  
Secured Lenders’ economic stake is greater, perhaps materially so. By way of comparison, under the Debtors’  
calculations, the Secured Lenders’ claims are nearly five times greater than the aggregate estimated allowed  
unsecured claims. *See* Disclosure Statement at 13:16-22; 23:25-24:1.

1 sufficient cash to exit bankruptcy if they were required to pay these accrued amounts on the  
2 effective date of a plan.<sup>4</sup>

3 On April 25, 2011, the Debtors filed their *Initial Plan of Reorganization* [Docket No.  
4 401-1] (the “Initial Plan”). The Debtors filed the Initial Plan before having any discussions with  
5 the Secured Lenders or the Committee regarding a potential exit strategy in the cases. See  
6 *Declaration of Gregory O. Lunt in Support of Motion of General Electric Capital Corporation,*  
7 *as Agent, for Order Directing Appointment of Examiner Pursuant to 11 U.S.C. §§ 1104(c) to*  
8 *Investigate a Sale of the Debtors’ Business* [Docket No. 576] (the “Lunt Decl.”) at ¶¶ 3, 4. In  
9 fact, the Debtors had told the Secured Lenders that such discussions would be premature until  
10 after the Debtors had completed their business reorganization and prepared a cash forecast  
11 through the end of 2011. Id. at ¶ 3. Yet, the Debtors filed the Initial Plan three days before  
12 providing the Secured Lenders with that cash forecast. Id. The Debtors also failed to provide  
13 their unsupported five-year projections to the Secured Lenders prior to including them in the  
14 Submission.

15 The Initial Plan proposed, among other things, a restructuring and five-year extension of  
16 the Debtors’ prepetition secured debt (including capitalizing accrued and unpaid interest, fees  
17 and costs as of the plan effective date) at a below-market interest rate, payment of unsecured  
18 claims over time without any definite payment schedule, retention of all equity in the Debtors by  
19 the Debtors’ employee stock ownership plan (the “ESOP”) and payment of \$866,000 in bonuses  
20 to the Debtors’ management on the plan effective date. See Submission at 17:1-21:18; 26:13-14,  
21 25-26; Initial Plan attached thereto. The Debtors used the Submission, which was filed with the  
22 Initial Plan,<sup>5</sup> to make a number of false, misleading and unsupported attacks on the Secured  
23

24  
25 <sup>4</sup> As of October 1, 2011, the Secured Lenders will be owed at least \$5 million in accrued and unpaid interest and  
26 costs. The Debtors’ estimate effective date payments will be more than \$3.6 million (not including proposed  
27 management bonuses). See Disclosure Statement at p. 39 (Sched. A). Thus, if the Debtors were to pay the  
28 Secured Lenders accrued interest and costs on the effective date, the total amount of cash needed would be at  
least \$8.6 million. However, the Debtors’ cash forecast shows that, before giving effect to any of these  
payments, their cash balance will be \$6.3 million (including \$525,000 in sale proceeds that they have already  
agreed to turn over to the Lenders). See Docket No. 418 at 3,4.

<sup>5</sup> The Debtors failed to file a disclosure statement with the Plan in direct violation of Bankruptcy Rule 3016(b).



Lenders.<sup>6</sup> See Submission 3:25-5:7; 8:4-10:9; 11:11-15; 17:17-26.

Both the Secured Lenders and the Committee expressed deep concerns about the Initial Plan and requested that the Debtors explore other exit alternatives, such as a sale. See Lunt Decl. at ¶¶ 6-7. The Debtors refused those requests. They also refused the Committee's repeated requests that they retain outside financial advisors.

The Debtors' initial exclusive period to file a plan under section 1121(b) of the Bankruptcy Code expired on June 9, 2011. On that date, the Debtors filed the *Plan of Reorganization Dated June 9, 2011* [Docket No. 523] (the "Amended Plan") and the Disclosure Statement. By filing the Amended Plan, the Debtors automatically extended their exclusive period to solicit acceptances of the Amended Plan (the "Exclusive Period") until August 8, 2011.

The Amended Plan made only limited and modest changes to the Initial Plan. The Debtors used the Disclosure Statement to attack and disparage those opposed to the Amended Plan, including both the Secured Lenders and the Committee.<sup>7</sup> See Disclosure Statement at 4:9-5:17, 7:14-9:18, 12:16-19, 12:27-13:14; 23:25-24:4. The Secured Debtors, the Committee and the franchisee owners' association objected to the Disclosure Statement. See Docket Nos. 634, 635 and 636. Among other things, they asserted that the Disclosure Statement described a plan that was inherently unconfirmable.<sup>8</sup> Less than a week later, the Court vacated the hearing on the Disclosure Statement because the Disclosure Statement did not comply with the applicable statutory requirements. See 7-14-2011 transcript at 10:12-12:30 (audio file).

Concerned about the status of these cases, the Court invited the Debtors, the Committee,

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<sup>6</sup> By way of example only, the Debtors failed to disclose in the Submission that they were in default under the pre-petition credit facility, that increases in interest rates and fees were made in response to the Debtors' deteriorating financial condition and their requests for amendments to the facility and that, even with the increases, the non-default interest rate was still less than the interest rate that was accruing on management's deferred compensation claims (11.89%) and the default interest rate was only 0.16% more than the interest rate on the deferred compensation claims.

<sup>7</sup> For responses to these attacks, please see (i) *Official Committee of Unsecured Creditors' Objection to Debtors' Disclosure Statement to Accompany Plan of Reorganization Dated June 9, 2011 and Request for Evidentiary Hearing* [Docket No. 635] (the "Committee Disclosure Statement Objection") at 9:12-10:23 and (ii) *Objection of General Electric Capital Corporation, as Agent on Behalf of the Prepetition Secured Lenders, to Debtors' Disclosure Statement to Accompany Plan of Reorganization Dated June 9, 2011* [Docket No. 634] (the "Agent Disclosure Statement Objection").

<sup>8</sup> At a hearing on July 14, 2011, the Court also expressed its preliminary view that the Amended Plan was not confirmable. See 7-14-2011 transcript at 10:19-30 (audio file).

1 the Secured Lenders and the recently-appointed trustee for the ESOP (the “ESOT”) to mediate  
2 their differences regarding an appropriate exit for these cases.<sup>9</sup> The parties held full-day  
3 mediation sessions with Judge William Lafferty on July 19 and July 26, 2011. These mediation  
4 sessions failed to result in a consensus as to the appropriate exit strategy for these cases.

5 On July 22, 2011, the Debtors filed the Motion seeking to extend their Exclusive Period.  
6 On July 27, 2011, the Debtors filed the Debtors’ Statement which outlined the proposed terms of  
7 a new plan of reorganization. Under these terms, junior stakeholder and management would be  
8 paid before the Secured Lenders, the Secured Lenders’ claims would be extended for 36 months  
9 and the Secured Lenders would receive a below-market rate of interest. The Debtors’ Statement  
10 does not set forth the proposed amortization schedule for the Secured Lenders’ claims, but based  
11 on the payment terms proposed for unsecured creditors and the proposed increased capital  
12 expenditure spending, it would appear that at most only nominal amortization payments will be  
13 made to the Secured Lenders prior to maturity. Thus, among all creditors (including insiders),  
14 the Secured Lenders will bear the greatest risk tied to the Debtors’ performance and future  
15 valuation.

16 **B. The Secured Lenders’ Proposed Plan**

17 The Debtors assert that they would not be able to realize an adequate purchase price for  
18 their business until at least mid-2012, when they are able to provide buyers with a full year of  
19 operating results that reflect their store-closing and lease renegotiating initiatives. See  
20 Disclosure Statement at 10:17-20, 17:18-19, 18:18-21. The Secured Lenders believe that this  
21 position is wrong. See Agent Disclosure Statement Objection, Exhibit A at p. 21. The Secured  
22 Lenders continue to believe that a bankruptcy sale now is a viable exit in these cases and worth  
23 consideration and investigation. Nonetheless, for the sake of reaching agreement with certain  
24 constituencies, the Secured Lenders are willing to bear the risk of extending the maturity date of  
25 their loans on reasonable terms for a year after the effective date to give the Debtors a full year  
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27 <sup>9</sup> The Debtors suggest that the “financial ingredients of a viable Plan have already been demonstrated, and the  
28 subject of the current mediation is simply the development of consensus around the treatment of the specific  
creditor classes.” Motion at 8:19-20. The Secured Lenders disagree that the Debtors have already  
demonstrated a financially viable plan and that the subject of the mediation was so limited.

1 of operating results reflecting their business reorganization before the sale process occurs. To  
2 that end, the Secured Lenders are prepared to file a plan of reorganization (the “Lender Plan”),  
3 the principal terms and conditions of which are summarized in Exhibit “A” hereto.

4 The Secured Lenders believe that the Lender Plan is confirmable and would provide for  
5 more certain and expeditious recoveries to creditors than the Amended Plan. Those recoveries  
6 would at least equal, and would likely exceed, the amounts that creditors would actually receive  
7 under the Amended Plan. At the same time, the Lender Plan would permit the ESOP to realize  
8 the value, if any, to which it is entitled. The Lender Plan would give the Debtors time to try to  
9 refinance the Secured Lenders and unsecured creditors if they truly believe that option is more  
10 advantageous to the ESOP than an orderly sale process. The Agent has had preliminary  
11 discussions with the Committee regarding the Lender Plan. Those discussions are ongoing.

12 Allowing the Secured Lenders to file the Lender Plan would not deprive the Debtors of  
13 the right to propose its new plan or negotiate the Lender Plan. It will, however, provide the  
14 Court and other creditors in these cases with an alternative and permit the most significant  
15 economic stakeholders to have a real say in the outcome of the cases.

#### 16 IV. ARGUMENT

17 The Bankruptcy Code presumptively limits the period in which a debtor has the exclusive  
18 right to propose a plan of reorganization to 120 days after the petition date. See 11 U.S.C. §  
19 1121(a). If a debtor files a plan within that 120-days period, it has up until 180 days after the  
20 petition date to obtain acceptances to that plan. See 11 U.S.C. § 1121(a), (c)(3). Congress  
21 enacted section 1121 “to place limits on the debtor’s exclusive right to propose a plan.” In re  
22 Gibson & Cushman Dredging Corp., 101 B.R. 405, 409 (E.D.N.Y. 1989). It recognized that  
23 giving unlimited exclusivity to a debtor “gives the debtor undue bargaining leverage.” H.R. Rep.  
24 No. 95-595, at 231 (1978), reprinted in 1978 U.S.C.C.A.N. 5963, 6191. Thus, “Section 1121  
25 was designed, and should be faithfully interpreted, to limit the delay that makes creditors the  
26 hostages of Chapter 11 debtors.” In re Timbers of Inwood Forest Assoc., Ltd., 808 F.2d 363,  
27 372 (5th Cir. 1987), aff’d, 484 U.S. 365 (1988); see also, e.g., In re Pub. Serv. Co. of N.H., 88  
28 B.R. 521, 533 (Bankr. D.N.H. 1988) (holding that section 1121 gave “the debtor the exclusive

1 right during a limited period of time to present the creditor body with a proposed plan of  
2 reorganization. Once the exclusivity period ends, competing plans may be proposed.”).

3         Given the legislative purpose of section 1121, extensions of exclusivity are “not favored.”  
4 In re Southwest Oil Co. of Jourdanton, Inc., 84 B.R. 448, 450 (Bankr. W.D. Tex. 1987). “[A]  
5 request to either extend or reduce the period of exclusivity is a serious matter. Such a motion  
6 should be granted neither routinely nor cavalierly.” In re All Seasons Industries, Inc., 121 B.R.  
7 1002 at 1004 (Bankr. N.D. Ind. 1990) (denying debtor’s request for extension of exclusive  
8 periods); quoting In re McLean Industries, Inc., 87 B.R. 830 at 834 (Bankr. S.D.N.Y. 1987).

9         A court can extend section 1121’s exclusivity periods only “for cause.” See 11 U.S.C.  
10 § 1121(d). The burden of demonstrating “cause” rests with the party seeking the extension. See  
11 In re Curry Corp., 148 B.R. 754 at 755 (Bankr. S.D.N.Y. 1992) (“a debtor has the burden of  
12 proving that cause exists”); All Seasons, 121 B.R. at 1004 (same); McLean Industries, 87 B.R. at  
13 834 (same). This burden requires an “affirmative showing of cause, supported by evidence.” In  
14 re Parker Street Florist & Garden Center, Inc., 31 B.R. 206, 207 (Bankr. D. Mass. 1983).<sup>10</sup> “A  
15 decision to extend . . . exclusivity for cause is within the discretion of the bankruptcy court, and  
16 is fact-specific.” In re Adelphia Commc’ns Corp., 352 B.R. 578, 586 (Bankr. S.D.N.Y. 2006).

17         Given the unique facts of these cases, the Debtors cannot carry their statutory burden of  
18 proving that cause exists for an extension of the Exclusive Period.

19 **A. The Debtors Cannot Show “Cause”**

20         In determining whether “cause” exists to extend the exclusivity periods under Section  
21 1121(d), courts generally consider the following factors: (1) the size and complexity of the case;  
22 (2) the amount of time which has elapsed in the case; (3) the existence of good faith progress  
23 toward reorganization; (4) whether the debtor is paying its bills as they come due; (5) whether  
24 the debtor has demonstrated reasonable prospects for filing a viable plan; (6) the necessity of  
25 sufficient time to permit the debtor to negotiate a plan of reorganization and prepare adequate  
26 information; (7) whether the debtor has made progress in negotiations with its creditors;

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27  
28 <sup>10</sup> The Agent notes that the Debtors have not submitted any declarations or other evidence in support of the Motion.

(8) whether the debtor is seeking an extension of exclusivity in order to pressure creditors to submit to the debtor's reorganization demands; and (9) whether unresolved contingencies exist. See In re Dow Corning Corp., 208 B.R. 661, 664-65 (Bankr. E.D. Mich. 1997); In re Henry Mayo Newhall Mem'l Hosp., 282 BR 444, 452 (9<sup>th</sup> Cir. Bap 2002); In re Express One Int'l, Inc., 194 B.R. 98, 100 (Bankr. E.D. Tex. 1996).

While the Dow Corning factors do not prohibit consideration of other relevant factors, "they nevertheless cannot be ignored." In re Adelphia Communc's Corp., 352 B.R. 578, 587 (Bankr. S.D.N.Y. 2006). In making its decision, a court does not rely upon a "mere toting up of the factors." Dow Corning, 208 B.R. at 670. Rather, "the primary consideration should be whether or not [adjusting exclusivity] would facilitate moving the case forward." Id. Therefore, "affirmative answers to a number of the inquiries listed in Dow Corning and Express One [will] not necessarily favor extending exclusivity." Mayo, 282 B.R. at 452.

#### **1. The Size And Complexity Of The Cases Do Not Merit An Extension Of Exclusivity**

The size and complexity of these cases do not support an extension of exclusivity beyond the statutorily presumptive period. The Debtors substantially completed their business reorganization and filed the Initial Plan more than three months ago. See Submission at 7:23; Initial Plan. They filed the Amended Plan nearly seven weeks ago. See Amended Plan. At the same time, they submitted their unsupported financial projections that they assert establish the feasibility of the Amended Plan. See Submission at pp. 13-16; Disclosure Statement at pp. 41-44. Thus, neither the size nor complexity of these cases prevented the Debtors from completing their business reorganization, preparing their financial projections and filing first the Initial Plan and then the Amended Plan within 120 days of the Petition Date. The challenge for the Debtors has not been the size or complexity of these cases, but rather their unyielding effort to force through a plan that had little to no creditor input and faced widespread creditor opposition. Any "complexity" that this has caused the Debtors is of their own making and does not support extending their Exclusive Period.

Moreover, while the Debtors might have 1,200 creditors (see Motion at 7:1-2), there have

1 been only four creditor constituencies that have been at all active in these cases.<sup>11</sup> One of these  
2 constituencies, the landlords, have had only limited involvement in the cases since the first  
3 couple of months. The Debtors have attempted to limit significantly the involvement of the  
4 second constituency, their franchisees. As a practical matter, the Debtors have had to deal with  
5 only the Secured Lenders and the Committee. Thus far these two creditor constituencies have  
6 taken similar positions with respect to consideration of a sale and the non-confirmability of the  
7 Amended Plan.<sup>12</sup> It is the Debtors who have been the odd man out.

8 The other facts offered by the Debtors to support the size and complexity of their  
9 business and cases are irrelevant to the issue of exclusivity. The numbers of franchisees,  
10 franchised stores and company-owned stores that the Debtors have and their “relationships with  
11 numerous vendors, suppliers, contractors, and service providers” (see Motion at 7:5-8) have not  
12 caused any material delay in their business reorganization, the preparation of their projections or  
13 the formulation of the Amended Plan. The Debtors do not suggest that there are any unresolved  
14 matters or other complexities with respect to their business operations or third-party relationships  
15 that must be resolved before they can formulate or confirm a plan of reorganization.

16 Moreover, the Debtors have not suggested that any specific claim (let alone claims as a  
17 whole) must be reviewed and analyzed before a plan can be formulated or confirmed. Id. at 7:9-  
18 10. In fact, the opposite is true. The Debtors have already filed the Amended Plan, and its  
19 Disclosure Statement does not state that confirmation of the Amended Plan is contingent on the  
20 resolution of any particular claim or class of claims.

21 Finally, the Debtors’ assertion that the “value of the company . . . is clearly sufficiently  
22 large to support” an extension of exclusivity is supported by neither fact nor law. Legislative  
23

24 <sup>11</sup> Within the past month, the Court has approved the appointment of First Bankers Trust Services, Inc. (“FBTS”) as the independent trustee for the ESOP. Since its appointment, FBTS has become active in these cases.  
25 However, both the Initial Plan and the Amended Plan predate FBTS’s appointment.

26 <sup>12</sup> Thus, for example, while objecting to the Secured Lenders’ motion seeking the appointment of an examiner to investigate a sale, the Committee stressed that “a sales process is important to assess the value of the Debtors’ business and the viability of a sale as an exit that could result in substantial (and certain) recovery for creditors in a shorter term than proposed under the Debtors’ plan.” *The Official Committee of Unsecured Creditors’ Opposition to Motion of General Electric Capital Corporation, as Agent, for an Order Directing Appointment of Examiner Pursuant to 11 U.S.C. §§ 1104(c) to Investigate a Sale of the Debtors’ Business* [Docket No. 639], at 6:18-7:1.

1 history indicates that Congress thought the exclusivity periods provided in Section 1121 would  
2 be adequate in most cases. Southwest Oil, 84 B.R. at 452. There is nothing about these cases or  
3 the Debtors that justifies a variance.<sup>13</sup>

## 4                   **2.       The Amount Of Time Elapsed Does Not Support An Extension**

5           As noted above, the Debtors completed their business reorganization, prepared their  
6 projections and filed the Initial Plan well within their exclusive period to file a plan under section  
7 1121(b) of the Bankruptcy Code. After filing the Initial Plan, they still had 45 days to negotiate  
8 with creditors before the end of that exclusive period. Thus, the Debtors have had an ample  
9 opportunity to negotiate, formulate and file a viable plan of reorganization. Their failure to do  
10 that does not constitute cause for extending the Exclusive Period.

11           The fact that the Motion represents the Debtors' first request to extend the Exclusive  
12 Period (see Motion at 7:13-14) does not constitute cause. If it did, section 1121's presumptive  
13 exclusivity periods would be a nullity. Had Congress intended that the exclusivity periods be  
14 extended merely upon request, it would have drafted the statute accordingly. Similarly, the  
15 Debtors' assertion that their requested extension is "less than half of the maximum limit on  
16 exclusivity provided by the Bankruptcy Code" (id. at 7:15-17) is misplaced and unavailing. The  
17 presumptive period for soliciting plan acceptances is 180 days. The fact that Congress put an  
18 absolute deadline on how long that presumptive period might be extended for cause does not  
19 alter the presumption. The possibility of a longer period, upon a showing of cause, does not  
20 constitute cause itself for an extension.

## 21                   **3.       The Debtors Have Failed To Make Good Faith Progress And Lack** 22                   **Reasonable Prospects For Filing A Viable Plan**

23           The third, fifth, sixth and seventh factors (existence of good faith progress toward  
24 reorganization, reasonable prospects for filing a viable plan, the necessity of sufficient time to  
25 negotiate a plan and progress in negotiations with creditors, respectively) strongly weigh against  
26

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27 <sup>13</sup> In any event, "size and complexity alone cannot suffice as 'cause' for a continuation of a debtor's plan  
28 exclusivity right." In re Pub. Serv. Co. of N.H., 88 B.R. at 537; see also In re Express One Int'l, Inc., 194 B.R.  
98, 100-01 (Bankr. E.D. Tex. 1996); In re Washington-St. Tammany Elec. Coop., Inc., 97 B.R. 852, 854-55  
(E.D. La. 1989).



1 extending exclusivity. Instead, they favor affording the Secured Lenders the opportunity to  
2 move forward with the Lender Plan.

3 The following table sets forth the Debtors' assertions concerning these factors (see  
4 Motion at 7:19-8:6; 8:12-9:17), as well as the Agent's responses:

5 **Debtors' Assertion**

**Agent's Response**

6 The Debtors have completed  
7 their business reorganization.<sup>14</sup>

The Debtors completed their business reorganization during the first eight weeks of the cases. See Submission at 7:2-3. After completing their business reorganization, the Debtors still had approximately two months of exclusivity remaining. During that two-month period, the Debtors filed two plans. Thus, the problem for the Debtors was not one of time but rather their decision to formulate plans without any creditor involvement and then try to force them through in the face of widespread creditor opposition.

11 The Amended Plan is viable and  
12 proposes to pay creditors in full.

The Amended Plan is not viable. It is inherently flawed. It puts creditor recoveries at risk in order to try to create value for the ESOP in the coming years. It also provides management with significant bonuses and other benefits to the detriment of the Debtors' economic stakeholders. See, e.g., Committee Disclosure Statement Objection; Agent Disclosure Statement Objection.

15 The Debtors have commenced a  
16 judicially-supervised mediation  
17 with the Committee and the  
18 Secured Lenders.

The Court invited the parties to mediate their disputes because of its concerns about the status of the cases. The idea of a mediation was first raised by Committee counsel as an alternative to the examiner being sought by the Secured Lenders. In making the suggestion, Committee counsel noted that she believed that the Amended Plan was unconfirmable and the Debtors had not been negotiating with creditors. The mediation is not evidence of the Debtors' progress towards a consensual plan, but rather the opposite.

20 The Debtors have lived within  
21 their cash budget and timely filed  
22 their monthly operating reports.

Compliance with the basic obligations required of debtors such as the filing of monthly operating reports does not constitute cause for extending the Debtors' exclusivity. See, e.g., Southwest Oil, 84 B.R. 451 (denying an extension of exclusivity even where debtor's operating reports reflected profits, payment of current liabilities and payments to secured creditors).

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14 In the Motion, the Debtors misleadingly suggest that their business reorganization took four months to complete. See Motion at 7:20-22. In fact, the Debtors' business reorganization was substantially completed within the first eight weeks of these cases. See Submission at 7:2-3.



1 The Debtors have sufficient  
2 assets and cash flow to pay all  
3 creditors in full over time and  
still preserve value for the ESOP.

This assertion is pure speculation. As the Court has noted, it does not have any credible valuation evidence to determine whether equity is in the money. Moreover, the Debtors' ability to pay creditors under the Amended Plan or any new plan is the subject of significant dispute.

4 The Debtors have been actively  
5 involved in negotiations with the  
6 Secured Lenders and the  
Committee since the inception of  
these cases.

This statement is highly misleading and disingenuous. While the parties have negotiated a number of matters in these cases, including the Debtors' use of cash collateral, the Debtors did not even attempt to engage the Secured Lenders or the Committee in any negotiations concerning an exit in these cases before filing the Initial Plan. Rather, they filed the Initial Plan without even the courtesy of a telephone call. After filing the Initial Plan, the Debtors refused to discuss any restructuring alternatives that varied the basic framework set forth in the Initial Plan.

9 The Debtors provided significant  
10 discovery to the Committee in  
response to a Rule 2004 request.

Again, the Debtors' compliance with their obligations as debtors does not constitute cause for extending their exclusivity.

11 There are a number of creditors,  
12 and the Debtors' business and  
cases are large and complex.

Please see discussion at § III.A.1 above. These facts do not support an extension of exclusivity.

14 Individually and cumulatively the Debtors' assertions do not support an extension of  
15 exclusivity. Rather, they demonstrate that the Debtors squandered their Exclusive Period.

16 The Secured Lenders have lost faith in management. They strongly disagree with  
17 management's projections and valuation views. They do not believe that management has a  
18 credible business plan that supports the projected performance, and that over time both the  
19 Debtors' performance and value will continue to deteriorate. The Secured Lenders believe that  
20 the Amended Plan and the new plan that the Debtors intend to propose subject their recovery to  
21 significant risk in order to obtain a recovery for the ESOP. The Secured Lenders' loss of faith  
22 has become more acute as a result of management's failure to negotiate with creditors before  
23 filing the Initial Plan, the Debtors' refusal to consider other plan alternatives, the Debtors'  
24 continuing campaign to disparage the Secured Lenders and the proposed treatment of the  
25 Secured Lenders under the Amended Plan as well as the new plan that the Debtors apparently  
26 intend to propose (including paying junior classes and millions of dollars in management  
27 bonuses and claims before payment of the Secured Lenders' claims).

1 The Secured Lenders' loss of faith in management supports not extending exclusivity.

2 As one court stated:

3 One of the reasons that the debtor and its major secured creditors have not been  
4 able to find common ground upon which to build a plan of reorganization is that  
5 these creditors have lost faith in the capability and perhaps the integrity of  
6 debtors' management. . . . While the court makes no finding as to whether or not  
7 this loss of faith is justified . . . for the purpose of the present motion [to extend  
8 exclusivity], it is only necessary to realize that a loss of confidence exists. This is  
9 a factor the court should and must consider in its determination.

10 All Seasons, 121 B.R. at 1006.

11 In addition, the Debtors' delinquency in pursuing negotiations in good faith and the  
12 "breakdown of negotiations between" the Debtors and the Secured Lenders are circumstances  
13 favoring the termination of exclusivity. See, e.g., In re R.G. Pharmacy, Inc., 374 B.R. 484, 488  
14 (Bankr. D. Conn. 2007) (denying extension of exclusivity where "breakdown of negotiations  
15 between the debtor and the objecting creditors" made "extension unlikely to significantly  
16 improve progress toward an effective reorganization"); In re Tripodi, 2005 Bankr. LEXIS 1981,  
17 at \*6-\*7 (Bankr. D. Conn. Feb. 18, 2005) (denying extension of exclusivity where there had  
18 "been no progress negotiating with creditors" and a "consensual plan [was] nowhere on the  
19 horizon" because of "positions and continuing acrimony between the Debtors and their principal  
20 creditors").

#### 21 **4. The Debtors Are Not Paying Their Debts As They Come Due**

22 The failure of a debtor to keep current on its post-petition liabilities is a factor strongly  
23 weighing against any extension of exclusivity. See Southwest Oil, 84 B.R. at 453 (denying  
24 exclusivity extension because, among other reasons, debtor's cash position is deteriorating and  
25 noting that although it would be possible for the debtors to reorganize, the "debtors are not  
26 servicing any other secured or unsecured debt except as required under the adequate protection  
27 order."); In re Sharon Steel Corp., 78 B.R. 762, 766 (Bankr. W.D. Pa. 1987) (denying exclusivity  
28 extension because, among other reasons, debtor made no progress toward reducing its interest  
burden). As described in section II.A. above, the Debtors are not current on their interest  
payments to the Secured Lenders and have not reimbursed them for their costs as required under

1 the credit agreement. The aggregate amount of these accruing obligation will be more than \$5  
2 million by October 1, 2011. Equity strongly disfavors keeping the Secured Lenders as hostages  
3 to a process when the Debtors are not even paying their current debt service and contractually  
4 due expenses.

5 **5. The Debtors Are Seeking To Extend Exclusivity In Order To Pressure**  
6 **The Secured Lenders**

7 The Debtors are using exclusivity to force the Secured Creditors into agreeing to a plan  
8 that puts their recoveries at risk so that the Debtors can try to secure a recovery for equity years  
9 down the road. This factor weighs heavily in favor of denying the Motion. Extending  
10 exclusivity would unduly provide the Debtors with the upper hand in their dealings with the  
11 Secured Lenders. Courts have consistently held that extensions of exclusivity are not  
12 permissible if their purpose is to hold creditors hostage to the chapter 11 process. See, e.g., In re  
13 Lake in the Woods, 10 B.R. 338, 345-46 (E.D. Mich. 1981) (reversing extension of exclusivity  
14 that allowed debtor to pressure creditor into acceding to demands while creditors' "hands are  
15 tied"). Furthermore, extending exclusivity to confer undue leverage upon a prepetition equity  
16 holder is inappropriate. See In re Adelphia Communc's Corp., 336 B.R. 610, 677 (Bankr.  
17 S.D.N.Y. 2006) ("This Court, like other bankruptcy courts, has been quite willing to terminate  
18 exclusivity where a debtor . . . has inappropriately sought to favor equity.").

19 The Amended Plan was a vehicle for trying to leverage equity's recovery at the risk and  
20 expense of the Debtors' other constituents. The new plan the Debtors apparently intend to file is  
21 of the same ilk. Moreover, based on the Debtors' projections, the Debtors' management will  
22 receive millions of dollars in bankruptcy bonuses and the full payment of their prepetition  
23 deferred compensation a full year before the Secured Lenders are fully paid. See Debtors'  
24 Statement at 3:12-27; see also Disclosure Statement at 32:12-16, 32:26-33:10, 14:10-15:5;  
25 Round Table Pizza, Inc. Statement of Financial Affairs [Docket No. 186] at 11. The Debtors  
26 seek extended exclusivity so they can force the Secured Lenders to accept treatment that they  
27 find unsatisfactory. This is precisely the scenario in which such extensions should be denied.  
28 See Southwest Oil, 84 B.R. at 453 ("A debtor may not employ an extension as a tactical device

1 to put pressure on parties in interest to yield to a plan they consider unsatisfactory.”).

2 **6. No Unresolved Contingencies Exist**

3 The Debtors concede that they are aware of no unresolved contingencies. Accordingly,  
4 this factor weighs against granting the Motion.

5 **7. The Totality Of The Circumstances**

6 For the reasons set forth above, the Debtors’ request for an extension of exclusivity  
7 should be denied. Granting such an extension will not facilitate progress in these Chapter 11  
8 Cases. See Dow Corning, 208 B.R. at 670 (“When the Court is determining whether to terminate  
9 a debtor’s exclusivity, the primary consideration should be whether or not doing so would  
10 facilitate moving the case forward.”); see also In re Mayo, 282 B.R. at 453 (“We also agree with  
11 the Dow Corning court that a transcendent consideration is whether adjustment of exclusivity  
12 will facilitate moving the case forward toward a fair and equitable resolution.”). There is  
13 absolutely nothing to indicate that the Debtors have changed their spots; the next iteration of  
14 their plan (as previewed in the Debtors’ Statement) will be as objectionable as the one it follows.

15 These cases are at a standstill. Extending the Debtors’ exclusivity will not break this  
16 standstill. Rather, it will allow the Debtors again to try to push through a cramdown plan  
17 without any consideration of alternatives.<sup>15</sup> “One of the most important reasons for extending  
18 the debtor’s period of exclusivity is to give the Chapter 11 process of negotiation and  
19 compromise an opportunity to be fulfilled, so that a consensual plan can be proposed and  
20 confirmed without opposition.” All Seasons, 121 B.R. at 1006. Where, as here, “the debtor and  
21 its primary opponents have a good faith difference of opinion about the future prospects of  
22 debtor’s business[,] . . . it would seem that such an extension would have the result of continuing  
23 to hold creditors hostage to the Chapter 11 process and pressuring them into accepting a plan  
24 they believe to be unsatisfactory.” Id.

25  
26  
27  
28 <sup>15</sup> One court has stated that the 180-day exclusivity period “exists to allow a Debtor to obtain acceptances for a consensual plan, not to confirm a cramdown plan.” In re Davis, 262 B.R. 791, 794 (fn. 5) (Bankr. D. Ariz. 2001).

1 Given the Debtors' articulated bases for "cause," and considering the totality of the  
2 circumstances of these cases, the Debtors' request for an extension of exclusivity should be  
3 denied.

4 **B. The Lender Plan Will Facilitate A Fair and Expeditious Conclusion To The Cases**

5 Section 1121 "represents a congressional acknowledgement that creditors, whose money  
6 is invested in the enterprise no less than the debtor's, have a right to a say in the future of that  
7 enterprise." Timbers of Inwood Forest, 808 F.2d at 372. The Secured Lenders are prepared to  
8 file an alternative plan that presents constituents with a competing vision for the future. The  
9 Debtors would still be free to pursue their plan as well, providing stakeholders a true choice in  
10 determining the appropriate outcome of these cases. "[T]he ability of a creditor to compare the  
11 debtor's proposals against other possibilities is a powerful tool by which to judge the  
12 reasonableness of the proposals. A broad exclusivity provision, holding that only the debtor's  
13 plan may be 'on the table,' takes this tool from creditors." Century Glove, Inc. v. First American  
14 Bank, 860 F.2d 94, 102 (3rd Cir. 1988); see also All Seasons, 121 B.R. at 1005 ("[d]enying [an  
15 exclusivity extension] motion only affords creditors their right to file the plan; there is no  
16 negative effect upon the debtor's co-existing right to file its plan."); In re Tony Downs Food Co.,  
17 34 B.R. 405, 407-08 (D. Minn. 1983) ) (citing legislative history and denying extension of  
18 exclusivity because debtor may still file its plan after exclusive period expires). By denying a  
19 request to extend exclusivity, "the Court does not prejudice the debtors' coexistent right, nor  
20 dilute the debtors' duty to a file a plan. The other parties are simply allowed to protect their  
21 interests by coming forward with alternative plans." Southwest Oil, 84 B.R. at 454; see also In  
22 re Grossinger's Assoc's., 116 B.R. 34, 36 (Bankr. S.D.N.Y. 1990) ) (terminating exclusive  
23 period and finding that "loss of plan exclusivity does not mean that the debtor is foreclosed from  
24 promulgating a meaningful plan of reorganization, only that the right to propose a chapter 11  
25 plan will not be exclusively with the debtor").

26 Courts have found that increased competition by other parties frequently helps, rather  
27 than hurts, negotiations toward a consensual plan. See, e.g., In re Public Service Co. of New  
28 Hampshire, 99 B.R. 155, 176 (Bankr. D.N.H. 1989) (denying extension of exclusivity because,

1 among other reasons, termination of the exclusive period created a level playing field and  
2 fostered the negotiation of a consensual plan of reorganization). Thus, terminating exclusivity  
3 can benefit both the Debtors and their creditors.

4 **V. CONCLUSION**

5 For these reasons, the Secured Lenders respectfully request that the Exclusive Period be  
6 permitted to expire so that they and other parties may file competing plans. Termination of  
7 exclusivity is, at this point, the surest way to ensure a level playing field and expedite a  
8 successful conclusion to these cases.

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Respectfully Submitted,

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